

Construction under way on townhomes

SANDPOINT — With growing signs of recovery throughout the housing market, the impacts are being felt both nationally and seen locally.

Notably, construction is under way by Seasons at Sandpoint on another phase of construction, consisting of four condominium townhomes. The lakefront residences are about 4,000 square feet and feature three levels each with a balcony, attached garages, private elevators, and lakefront lawns.

Seasons at Sandpoint has been a great success story, developers said. When the market collapsed in 2008, developer BVG Sandpoint LTD took a bold step forward and built the first phase of the townhomes, even with no pre-sales. By

the time they were completed in 2010, half were sold and the developer started thinking about starting the project's second phase.

"The market responded well to these homes", said Brent Johnson, vice president of BVG Sandpoint LTD. "We only have one remaining in Phase I and have pre-sold 50 percent of Phase II. We are confident that the market will continue to improve and ultimately allow us to continue our success at this community."

Tomlinson Sotheby's International Realty, who has exclusively marketed the project since 2004, is also optimistic about the future.

"Our key marketing initiatives continue to make strong connections with the upscale

home buyer, who has an eye for the unique and extraordinary," said Chris Chambers, who also serves as the project's director of sales. "We have had a great relationship with BVG and Seasons at Sandpoint. The developer has a commitment to excellence at their core and it shows in their design, construction and operations. We share similar visions when it comes to marketing, identifying with our customers, and creating long term relationships that remain focused on our principles."

Construction is scheduled to be completed in the summer of 2014.

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